Commercial Value Added Reseller Application

Overview

Landgate invites applications from entities interested in becoming a Value Added Reseller (VAR) under our Commercial VAR Licence.

The standard offering for Commercial VAR is currently Landgate's Topographic Maps. Information is available on the Maps pages of Landgate's website, under *Location data and services*.

Application

Each application will be assessed against Landgate's Qualitative Criteria. Landgate reserves the right to request further information and review other relevant factors, including conducting its own enquiries such as credit checks. Landgate will treat applications as confidential. The submission of an application does not mean Landgate will consider or appoint the Applicant as a VAR.

Sub-VARs

If an Applicant is proposing to engage any Sub-VARs, Landgate may request all relevant details of the Sub-VAR, including a condensed response to the Qualitative Criteria. For further details, the Applicant is encouraged to review clause 14 of the Commercial VAR Licence.

Submission

Landgate collects personal information where required by law or to provide services to you. Further information is available via our Privacy Policy.

It is the responsibility of the Applicant to read both the Commercial VAR Licence, to ensure they are capable of meeting its obligations, and the product information, to ensure the selected Location Information Product is appropriate for their needs.

All applications must be submitted by:

Email

Subject: VAR Application
To: licensing@landgate.wa.gov.au
Note: Maximum email capacity is 15 megabytes

Further information

Please direct your questions to: CustomerExperience@landgate.wa.gov.au.

Part A: Application

VAR details	
Company/business name:	
ABN/ACN:	
Website:	
Registered address	
Street:	
Suburb:	
State:	Postcode:
Postal address	
Street:	
Suburb:	
State / Postcode:	
Principal contact person	
Name:	Title:
Phone:	Mobile:
Email:	

Location information products selection

Selection ✓	Location Information Product	Price (As at 2026-27 financial year)
	1:100,000 scale Topographic Maps	Annual charge of $1,260 (incl. GST)
	1:25,000 scale Topographic Maps	Annual charge of $1,260 (incl. GST)
	1:50,000 scale Topographic Maps	Annual charge of $1,260 (incl. GST)

Response to Qualitative Criteria
[insert]
Sub-VAR details (refer clause 14 and 2 of the Commercial VAR Licence)
[insert]

Execution

Signed for and on behalf of:_____

by its duly authorised officer:

In the presence of:

Signature of authorised officer

Signature of witness

Name of authorised officer (print)

Name of witness (print)

Date: / /

Part B: Qualitative criteria

The applicant must address each of the Qualitative Criteria separately for their application to be considered. However, Landgate may, at its sole discretion, waive any requirement, including those set out in the Qualitative Criteria, provided the Applicant is notified.

Provide details of your business

Please include:

a) Proposed use of Location Information Product, service delivery model and market for your product(s).
b) Overview of applicant's business (location and ownership).
c) Provide certificates of currency for Professional Indemnity, Public and Products Liability, and Statutory Worker's Compensation insurance. For Professional Indemnity insurance, applicants must also provide any policy schedule, wording or other supporting documentation necessary to demonstrate the required policy inclusions listed under Item 15 'Insurance' (Principal Terms) of the Commercial VAR Licence. Applicants must confirm that the coverage limits for each insurance policy meet Landgate's insurance requirements as outlined at Item 15. Applicants should also review Clause 16 (General Terms and Conditions) of the Commercial VAR Licence.
d) Does your business have an acceptable credit risk rating from a reputable credit rating agency?
e) Has there been any previous adverse litigation, prosecution, fraud or commercial disputes against your company, the directors or employees, and the same for related or connected entities? If yes, please provide details.
f) Are there any potential or actual conflicts of interest relating to key office bearers? If yes, please provide details.
g) Do you have appropriate security, protocols and encryption in place to protect Landgate's Location Information Product?

Note: During the term, the Licensee must notify Landgate if any of the above details change, as per Clause 12 of the Commercial VAR Licence.

Part C: Prerequisites

Landgate account application form

Successful VAR Applicants must have an active Landgate Account for invoicing purposes prior to appointment.

Please complete the Landgate account application if you do not have an existing Landgate Account.