



Maximum Land Price - Metro WA (not including Mandurah)

| Maximum Land Price - Metro (not including Mandurah) | | | | | | | | | | | |
|--|--------------|--------------|--------------|--------------|---------------|---------------|---------------|--------------|---------------|--------------|--------------|
| | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 |
| Jul | \$ 1,600,000 | \$ 1,160,000 | \$ 1,807,631 | \$ 2,850,000 | \$ 3,700,000 | \$ 4,300,000 | \$ 4,900,000 | \$ 9,700,000 | \$ 8,000,000 | \$ 5,300,000 | \$ 2,350,000 |
| Aug | \$ 2,350,000 | \$ 1,475,000 | \$ 3,300,000 | \$ 1,485,000 | \$ 3,800,000 | \$ 3,050,000 | \$ 5,047,000 | \$ 4,900,000 | \$ 3,000,000 | \$ 3,300,000 | \$ 1,925,000 |
| Sept | \$ 2,714,800 | \$ 1,803,000 | \$ 1,850,000 | \$ 4,100,000 | \$ 3,153,000 | \$ 4,100,000 | \$ 5,750,000 | \$ 3,500,000 | \$ 4,900,000 | \$ 3,000,000 | \$ 4,700,000 |
| Oct | \$ 1,150,000 | \$ 1,450,000 | \$ 3,000,000 | \$ 2,600,000 | \$ 5,025,000 | \$ 4,000,000 | \$ 11,000,000 | \$ 2,622,726 | \$ 2,160,000 | \$ 4,400,000 | \$ 1,700,000 |
| Nov | \$ 1,275,000 | \$ 1,700,000 | \$ 1,050,000 | \$ 7,870,000 | \$ 3,100,000 | \$ 7,750,000 | \$ 7,500,000 | \$ 3,700,000 | \$ 3,865,000 | \$ 3,600,000 | \$ 2,200,000 |
| Dec | \$ 8,150,000 | \$ 720,000 | \$ 3,250,000 | \$ 2,400,000 | \$ 2,153,842 | \$ 8,418,551 | \$ 6,700,000 | \$ 2,712,600 | \$ 4,535,000 | \$ 5,450,000 | \$ 2,927,100 |
| Jan | \$ 1,160,000 | \$ 3,555,000 | \$ 1,845,000 | \$ 2,154,771 | \$ 3,900,000 | \$ 2,050,000 | \$ 6,500,000 | \$ 9,000,000 | \$ 1,900,000 | \$ 2,060,000 | \$ 1,180,000 |
| Feb | \$ 2,530,000 | \$ 1,000,000 | \$ 3,200,000 | \$ 3,850,000 | \$ 2,420,000 | \$ 3,950,000 | \$ 12,635,000 | \$ 1,787,500 | \$ 10,000,000 | \$ 2,672,565 | \$ - |
| Mar | \$ 2,700,000 | \$ 1,550,000 | \$ 1,000,000 | \$ 4,510,000 | \$ 1,800,000 | \$ 6,200,000 | \$ 4,950,000 | \$ 1,900,000 | \$ 6,750,000 | \$ 1,622,500 | \$ - |
| Apr | \$ 1,400,000 | \$ 1,950,000 | \$ 2,500,000 | \$ 2,650,000 | \$ 3,630,000 | \$ 4,340,000 | \$ 2,634,000 | \$ 1,800,000 | \$ 4,600,000 | \$ 3,900,000 | \$ - |
| May | \$ 1,250,000 | \$ 1,900,000 | \$ 3,562,500 | \$ 1,850,000 | \$ 10,907,385 | \$ 10,500,000 | \$ 4,065,000 | \$ 2,470,000 | \$ 7,100,000 | \$ 4,680,000 | \$ - |
| Jun | \$ 1,406,278 | \$ 1,200,000 | \$ 3,550,000 | \$ 1,870,000 | \$ 3,850,000 | \$ 2,780,000 | \$ 2,600,000 | \$ 3,400,000 | \$ 5,250,000 | \$ 7,850,000 | \$ - |
| SHADED MONTHS - PRELIMINARY INCOMPLETE DATA - DO NOT USE | | | | | | | | | | | |

| Number of Land Sales - Metro (not including Mandurah) | | | | | | | | | | | |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 |
| Jul | 1,027 | 991 | 1,204 | 1,198 | 1,232 | 1,174 | 953 | 625 | 1,218 | 773 | 476 |
| Aug | 1,028 | 920 | 1,528 | 1,117 | 1,638 | 1,029 | 812 | 490 | 1,659 | 834 | 485 |
| Sept | 846 | 875 | 1,133 | 987 | 1,299 | 1,039 | 733 | 533 | 1,359 | 797 | 429 |
| Oct | 1,184 | 1,094 | 1,205 | 1,085 | 1,597 | 1,021 | 761 | 654 | 1,165 | 727 | 317 |
| Nov | 951 | 1,062 | 926 | 1,089 | 1,756 | 1,039 | 761 | 771 | 1,067 | 663 | 354 |
| Dec | 764 | 855 | 666 | 785 | 1,078 | 727 | 547 | 592 | 944 | 480 | 172 |
| Jan | 906 | 1,061 | 782 | 981 | 1,360 | 675 | 521 | 778 | 774 | 567 | 50 |
| Feb | 1,082 | 1,233 | 1,050 | 1,196 | 1,724 | 772 | 562 | 1,096 | 993 | 664 | - |
| Mar | 1,116 | 1,481 | 1,252 | 1,258 | 1,933 | 794 | 520 | 1,357 | 1,157 | 703 | - |
| Apr | 1,204 | 1,341 | 1,061 | 1,271 | 1,568 | 854 | 544 | 1,233 | 932 | 666 | - |
| May | 1,237 | 1,438 | 1,029 | 1,401 | 1,588 | 1,090 | 515 | 1,102 | 860 | 721 | - |
| Jun | 1,013 | 1,938 | 915 | 1,211 | 1,294 | 1,058 | 438 | 1,135 | 774 | 558 | - |
| SHADED MONTHS - PRELIMINARY INCOMPLETE DATA - DO NOT USE | | | | | | | | | | | |

| | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 |
|--|--------------|--------------|--------------|--------------|---------------|---------------|---------------|--------------|---------------|--------------|--------------|
| Maximum Sale | \$ 8,150,000 | \$ 3,555,000 | \$ 3,562,500 | \$ 7,870,000 | \$ 10,907,385 | \$ 10,500,000 | \$ 12,635,000 | \$ 9,700,000 | \$ 10,000,000 | \$ 7,850,000 | \$ 4,700,000 |
| SHADED MONTHS - PRELIMINARY INCOMPLETE DATA - DO NOT USE | | | | | | | | | | | |