



Maximum Land Price - Country WA (including Mandurah)

| Maximum Land Price - Country (including Mandurah) | | | | | | | | | | | |
|---|--------------|--------------|--------------|---------------|---------------|---------------|--------------|--------------|--------------|--------------|--------------|
| | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 |
| Jul | \$ 585,000 | \$ 800,000 | \$ 1,807,631 | \$ 12,100,000 | \$ 2,300,000 | \$ 3,000,000 | \$ 1,595,000 | \$ 1,350,000 | \$ 1,250,000 | \$ 1,150,000 | \$ 700,000 |
| Aug | \$ 1,600,000 | \$ 650,000 | \$ 660,000 | \$ 1,262,500 | \$ 2,600,000 | \$ 2,590,000 | \$ 1,700,000 | \$ 1,100,000 | \$ 2,200,000 | \$ 1,350,000 | \$ 885,000 |
| Sept | \$ 1,500,000 | \$ 1,900,000 | \$ 728,915 | \$ 1,335,000 | \$ 2,200,000 | \$ 1,640,000 | \$ 1,485,000 | \$ 2,000,000 | \$ 1,230,000 | \$ 2,650,000 | \$ 1,750,000 |
| Oct | \$ 500,000 | \$ 1,005,000 | \$ 1,070,000 | \$ 950,000 | \$ 19,800,000 | \$ 1,600,000 | \$ 1,926,000 | \$ 895,000 | \$ 1,100,000 | \$ 1,500,000 | \$ 945,000 |
| Nov | \$ 1,275,000 | \$ 822,000 | \$ 1,550,000 | \$ 565,500 | \$ 1,300,000 | \$ 1,600,000 | \$ 2,491,500 | \$ 2,000,000 | \$ 1,100,000 | \$ 1,500,000 | \$ 1,050,000 |
| Dec | \$ 780,000 | \$ 450,000 | \$ 1,155,000 | \$ 4,250,000 | \$ 2,225,000 | \$ 1,700,000 | \$ 1,975,000 | \$ 680,000 | \$ 1,650,000 | \$ 2,629,250 | \$ 680,000 |
| Jan | \$ 1,950,000 | \$ 1,010,000 | \$ 1,330,000 | \$ 920,000 | \$ 1,640,000 | \$ 5,600,000 | \$ 1,395,000 | \$ 1,395,000 | \$ 3,100,000 | \$ 1,000,000 | \$ 750,000 |
| Feb | \$ 665,000 | \$ 1,225,000 | \$ 850,000 | \$ 1,300,000 | \$ 1,350,000 | \$ 2,050,000 | \$ 2,800,000 | \$ 3,176,000 | \$ 1,925,000 | \$ 1,675,000 | \$ - |
| Mar | \$ 766,800 | \$ 3,010,000 | \$ 1,115,000 | \$ 6,250,000 | \$ 2,500,000 | \$ 2,450,000 | \$ 2,100,000 | \$ 2,918,756 | \$ 1,300,000 | \$ 1,936,000 | \$ - |
| Apr | \$ 695,000 | \$ 1,230,000 | \$ 2,825,000 | \$ 2,233,000 | \$ 1,650,000 | \$ 10,050,000 | \$ 1,265,000 | \$ 2,750,000 | \$ 950,000 | \$ 860,000 | \$ - |
| May | \$ 763,295 | \$ 600,000 | \$ 1,127,500 | \$ 900,000 | \$ 3,624,000 | \$ 3,300,000 | \$ 3,358,000 | \$ 2,300,000 | \$ 2,300,000 | \$ 870,000 | \$ - |
| Jun | \$ 1,100,000 | \$ 1,250,000 | \$ 1,660,000 | \$ 1,000,000 | \$ 1,400,000 | \$ 4,800,000 | \$ 750,000 | \$ 3,000,000 | \$ 1,700,000 | \$ 1,250,000 | \$ - |

SHADED MONTHS - PRELIMINARY INCOMPLETE DATA - DO NOT USE

| Number of Land Sales - Country (including Mandurah) | | | | | | | | | | | |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 |
| Jul | 437 | 374 | 538 | 758 | 699 | 1,067 | 489 | 306 | 427 | 310 | 253 |
| Aug | 438 | 386 | 662 | 623 | 884 | 803 | 528 | 223 | 572 | 296 | 222 |
| Sept | 357 | 394 | 590 | 676 | 775 | 573 | 397 | 259 | 547 | 291 | 169 |
| Oct | 395 | 440 | 692 | 668 | 941 | 754 | 424 | 217 | 536 | 271 | 147 |
| Nov | 389 | 495 | 595 | 745 | 991 | 715 | 403 | 270 | 503 | 293 | 223 |
| Dec | 345 | 407 | 461 | 553 | 867 | 475 | 268 | 229 | 404 | 240 | 124 |
| Jan | 554 | 519 | 564 | 748 | 979 | 478 | 342 | 288 | 361 | 253 | 35 |
| Feb | 541 | 670 | 638 | 854 | 1,051 | 548 | 356 | 316 | 475 | 284 | - |
| Mar | 543 | 680 | 768 | 934 | 1,133 | 477 | 260 | 438 | 486 | 354 | - |
| Apr | 527 | 626 | 690 | 884 | 1,053 | 449 | 301 | 541 | 425 | 262 | - |
| May | 516 | 663 | 636 | 780 | 957 | 578 | 366 | 483 | 354 | 342 | - |
| Jun | 399 | 814 | 571 | 649 | 834 | 527 | 255 | 439 | 314 | 281 | - |

SHADED MONTHS - PRELIMINARY INCOMPLETE DATA - DO NOT USE

| | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 | 2009-10 | 2010-11 | 2011-12 |
|--------------|--------------|--------------|--------------|---------------|---------------|---------------|--------------|--------------|--------------|--------------|--------------|
| Maximum Sale | \$ 1,950,000 | \$ 3,010,000 | \$ 2,825,000 | \$ 12,100,000 | \$ 19,800,000 | \$ 10,050,000 | \$ 3,358,000 | \$ 3,176,000 | \$ 3,100,000 | \$ 2,650,000 | \$ 1,750,000 |

SHADED MONTHS - PRELIMINARY INCOMPLETE DATA - DO NOT USE