

business

activity

July 2001

## Positive start to the new financial year

Business Activity Profiles

Business levels for July 2001 increased substantially from those recorded during July last year. In some cases, they were the highest for the start of a new financial year for seven years.

The average daily document lodgement for July (1,428) decreased by 10 percent from June (1,586), but increased by 64 percent from July 2000 (870). It was the highest July figure since 1994 (1,456).

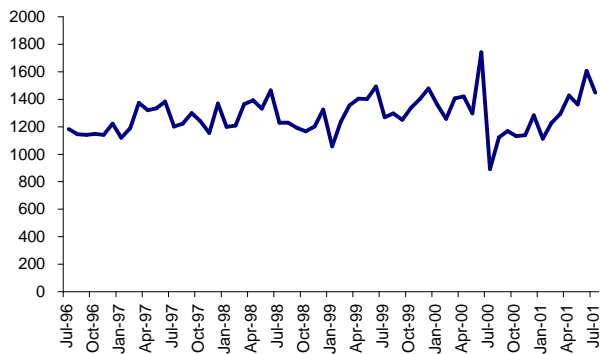
There were 7,573 transfer documents lodged, a decrease of nearly 8 percent from the previous month (8,215) but almost doubled July's figure last year (3,840). It was also the highest July figure since 1994 (7,766).

The number of subdivisional lots created in July (1,463) increased by more than 28 percent from June 2001 (1,139). This was 59 percent more than July last year (918) and the highest monthly lodgement figure since June 2000 (1,469)

*Lists of all statistics commence at page 6 of this publication.*

Business Activity Profiles  
online every month at  
[www.dola.wa.gov.au](http://www.dola.wa.gov.au)

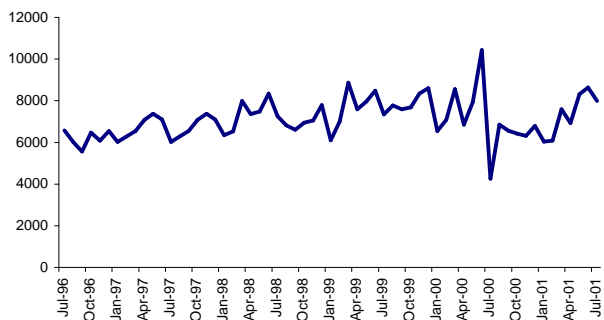
## DOLA BUSINESS ACTIVITY



### Average daily document lodgments:

These include Transfers, Mortgages, and Discharge of Mortgages

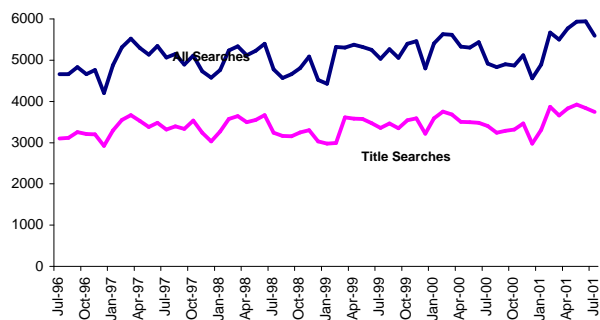
The average daily document lodgement for July 2001 was 1,428 documents per day representing a decrease of 10% from the previous month (1,586). It also showed an increase of 64.1% from July 2000 (870) and was the highest figure for July since 1994 (1,456).



### Monthly transfer lodgements

The number of transfer documents lodged for July 2001 totalled 7,573 which was a 7.8% decrease from the previous month (8,215), but nearly double that of July 2000 (3,840). It was the highest July figure since 1994 (7,766). The slight majority of transfer documents lodged (2,238) were in the \$120,001 - \$200,000 consideration price range, followed by 2,222 in the \$0 - \$85,000 range. The total transfer consideration for the month was \$1.36 billion.

The number of mortgages lodged for July totalled 8,730 and amounted to \$2.2 billion.

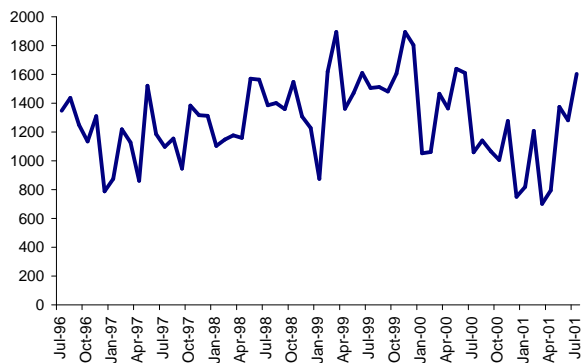


### Average daily searches

Finding and obtaining a copy of a statutory document (Certificate of Title, Survey, etc)

Average daily searches (all types) for July 2001 (5,249) decreased by 6.2% from the previous month (5,596). This represented a 14.8% increase from July 2000 (4,574) and was the highest July figure for in excess of seven years.

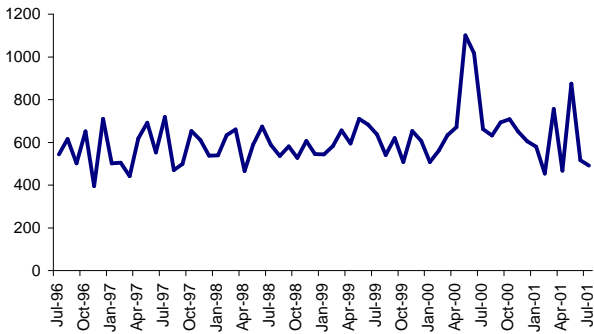
The average daily title search (3,402) was similar to June (3,494) but showed an 11% increase from July 2000 (3,061).



### Number of subdivision lots

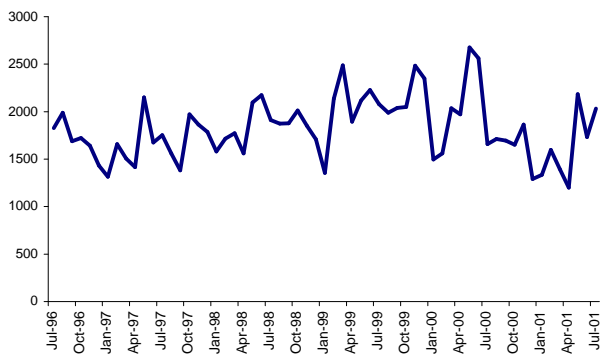
The title 'Freehold Survey Deposited Plans' has replaced the previous wording of 'plans and diagrams'.

There were 177 Freehold Survey Deposited Plans lodged during July 2001 creating 1,463 subdivisional lots. This was an increase of 28.4% from the previous month (1,139) and the highest monthly lodgement figure since June 2000 (1,469), just prior to the introduction of the GST. It was also represented a 59.4% increase from the July 2000 figure of 918.



#### Number of strata title lots

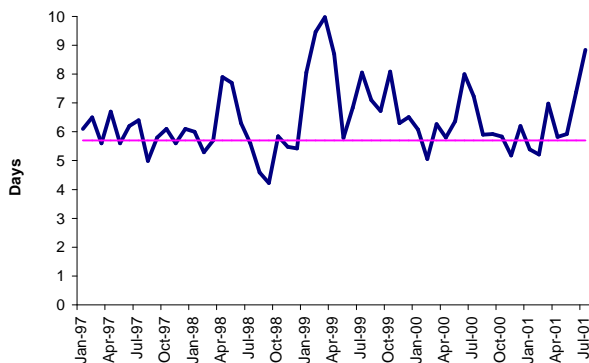
During July, 147 strata plans were lodged, creating 478 strata lots, a decrease of 5.2% from the previous month (504) and 26.3% from July 2000 (649).



#### Number of new lots

New lots created by Freehold Survey Deposited Plans or by Strata Plan. Includes existing lots that are extinguished but not subtracted.

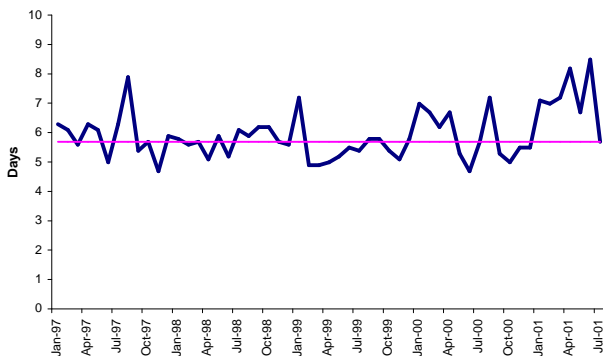
A total of 1,941 new lots were created during July which represented an 18.1% increase from the previous month (1,643) and 23.9% from July 2000 (1,567).



#### Time to register a transaction against a certificate of title

Target of 75% of Documents within 5.2 Days

During July 2001, the number of days to register a transaction against a Certificate of Title averaged 8.35 days.

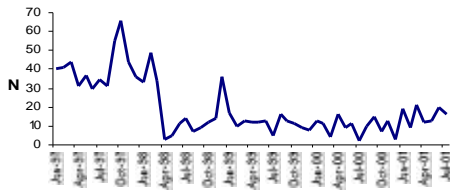


#### Time to register a certificate of title for large subdivisions

As there were no registrable large subdivisions processed (ie, with greater than 10 lots) no certificates of title for that category were created during July.

## DOLA Government land overview July 2001

The land sales information provided below relates to DOLA's sales in country locations. Details of re-released lots are available from DOLA's website, with the details available for all lots later this year.



(NB: Digital copies begun in 1997)

Customers can obtain details of lots for sale by contacting the regional teams below

|            |           |
|------------|-----------|
| Kimberley  | 9168 0255 |
| South East | 9273 7419 |
| Pilbara    | 9273 7234 |
| South West | 9791 0834 |
| Midwest    | 9273 7290 |

### LAND SALES

| DATE SOLD | TOWN/DISTRICT | LOT/ LOCATION | PURPOSE             | AREA (HA) | PRICE \$     |
|-----------|---------------|---------------|---------------------|-----------|--------------|
| 03/07/01  | GREEN HEAD    | 614           | RESIDENTIAL         | 0.0884    | 41,000.00    |
| 04/07/01  | CARNARVON     | 1243          | RESIDENTIAL         | 0.3243    | 38,000.00    |
| 04/07/01  | JURIEN        | 1204          | LIGHT INDUSTRIAL    | 0.2000    | 36,500.00    |
| 04/07/01  | KELLERBERRIN  | 404           | SCHOOL SITE         | 2.4003    | 130,000.00   |
|           |               |               | OCCUPATIONAL CENTRE |           |              |
| 05/07/01  | CONDINGUP     | 128           | LIGHT INDUSTRIAL    | 0.2264    | 6,000.00     |
| 05/07/01  | PERTH         | 1208          | COMMERCIAL          | 0.1615    | 1,530,000.00 |
| 05/07/01  | SWAN          | 11937         | AGRICULTURAL        | 46.3339   | 828,773.00   |
|           |               | 13893         |                     |           |              |
| 06/07/01  | GREEN HEAD    | 599           | RESIDENTIAL         | 0.0891    | 43,500.00    |
| 06/07/01  | GREEN HEAD    | 638           | RESIDENTIAL         | 0.0840    | 100,000.00   |
| 17/07/01  | GREEN HEAD    | 618           | RESIDENTIAL         | 0.0805    | 37,500.00    |
| 17/07/01  | GREEN HEAD    | 635           | RESIDENTIAL         | 0.0840    | 100,000.00   |
| 19/07/01  | QUAIRADING    | 348           | RESIDENTIAL         | 0.1156    | 700.00       |
| 23/07/01  | DERBY         | 1301          | RESIDENTIAL         | 0.0828    | 29,500.00    |
| 27/07/01  | KALBARRI      | 947           | RESIDENTIAL         | 0.0761    | 38,500.00    |
| 27/07/01  | LEEMAN        | 206           | COMMERCIAL          | 0.0997    | 50,000.00    |
| 29/07/01  | GREEN HEAD    | 494           | LIGHT INDUSTRIAL    | 0.2000    | 27,000.00    |
|           |               |               |                     |           | 3,036,973.00 |

### LAND UNDER OFFER

| TOWN/DISTRICT | NO OF LOTS | PURPOSE     |
|---------------|------------|-------------|
| BOYUP BROOK   | 1          | INDUSTRIAL  |
| COLLIE        | 1          | RESIDENTIAL |
| DERBY         | 1          | RESIDENTIAL |
| DWELLINGUP    | 1          | RESIDENTIAL |
| GREEN HEAD    | 1          | RESIDENTIAL |
| KARRATHA      | 3          | RESIDENTIAL |

### LAND AUCTIONS

NIL

### FORTHCOMING AUCTIONS

NIL

## Categories of document lodgements 2001/2002

| MONTH<br>2001/2002 | NO    | TRANSFERS<br>CONSIDERATION | NO    | MORTGAGES<br>PRINCIPAL | DISCH | APPLIC | W/CAV | CAV | LEASE | P/A | MISC | SUND  | DOCUMENTS<br>LODGED |
|--------------------|-------|----------------------------|-------|------------------------|-------|--------|-------|-----|-------|-----|------|-------|---------------------|
| JULY               |       | \$                         |       | \$                     |       |        |       |     |       |     |      |       |                     |
| Totals             | 7,573 | 1,362,631,428              | 8,730 | 2,171,956,328          | 7,693 | 2,302  | 813   | 697 | 88    | 588 | 190  | 1,306 | 29,980              |
|                    |       |                            |       |                        |       |        |       |     |       |     |      |       |                     |
| <b>TOTALS</b>      | 7,573 | 1,362,631,428              | 8,730 | 2,171,956,328          | 7,693 | 2,302  | 813   | 697 | 88    | 588 | 190  | 1,306 | 29,980              |



For further information please contact Fran Dastlik on (08) 9273 7306

**DISCLAIMER:** The Department of Land Administration accepts no responsibility or any liability or obligation for the accuracy of the information and comments contained herein or for the consequences of any actions persons may take on the basis of information or comments contained herein.

## ITEM 1

## AVERAGE DAILY DOCUMENT LODGEMENTS

| Month  | N    |
|--------|------|
| Jul-95 | 1198 |
| Aug-95 | 1179 |
| Sep-95 | 1170 |
| Oct-95 | 1155 |
| Nov-95 | 1149 |
| Dec-95 | 1246 |
| Jan-96 | 1069 |
| Feb-96 | 1166 |
| Mar-96 | 1280 |
| Apr-96 | 1233 |
| May-96 | 1210 |
| Jun-96 | 1250 |
| Jul-96 | 1161 |
| Aug-96 | 1124 |
| Sep-96 | 1121 |
| Oct-96 | 1128 |
| Nov-96 | 1120 |
| Dec-96 | 1202 |
| Jan-97 | 1098 |
| Feb-97 | 1169 |
| Mar-97 | 1353 |
| Apr-97 | 1300 |
| May-97 | 1313 |
| Jun-97 | 1362 |
| Jul-97 | 1180 |
| Aug-97 | 1201 |
| Sep-97 | 1279 |
| Oct-97 | 1219 |
| Nov-97 | 1133 |
| Dec-97 | 1349 |
| Jan-98 | 1177 |
| Feb-98 | 1188 |
| Mar-98 | 1343 |
| Apr-98 | 1371 |
| May-98 | 1311 |
| Jun-98 | 1444 |
| Jul-98 | 1208 |
| Aug-98 | 1209 |
| Sep-98 | 1171 |
| Oct-98 | 1146 |
| Nov-98 | 1181 |
| Dec-98 | 1303 |
| Jan-99 | 1037 |
| Feb-99 | 1216 |
| Mar-99 | 1333 |
| Apr-99 | 1383 |
| May-99 | 1381 |
| Jun-99 | 1471 |
| Jul-99 | 1248 |
| Aug-99 | 1276 |
| Sep-99 | 1229 |
| Oct-99 | 1316 |
| Nov-99 | 1380 |
| Dec-99 | 1458 |
| Jan-00 | 1337 |
| Feb-00 | 1237 |
| Mar-00 | 1386 |
| Apr-00 | 1400 |
| May-00 | 1277 |
| Jun-00 | 1720 |
| Jul-00 | 870  |
| Aug-00 | 1101 |
| Sep-00 | 1148 |
| Oct-00 | 1111 |
| Nov-00 | 1118 |
| Dec-00 | 1263 |
| Jan-01 | 1092 |
| Feb-01 | 1205 |
| Mar-01 | 1273 |

|        |      |
|--------|------|
| Apr-01 | 1406 |
| May-01 | 1341 |
| Jun-01 | 1586 |
| Jul-01 | 1428 |

ITEM 2

**Monthly Transfer Lodgements**

|        |      |
|--------|------|
| Jul-95 | 6257 |
| Aug-95 | 6477 |
| Sep-95 | 6028 |
| Oct-95 | 5944 |
| Nov-95 | 6156 |
| Dec-95 | 6034 |
| Jan-96 | 5411 |
| Feb-96 | 6121 |
| Mar-96 | 6560 |
| Apr-96 | 6244 |
| May-96 | 6560 |
| Jun-96 | 5766 |
| Jul-96 | 6154 |
| Aug-96 | 5589 |
| Sep-96 | 5154 |
| Oct-96 | 6054 |
| Nov-96 | 5665 |
| Dec-96 | 6128 |
| Jan-97 | 5608 |
| Feb-97 | 5871 |
| Mar-97 | 6138 |
| Apr-97 | 6663 |
| May-97 | 6954 |
| Jun-97 | 6684 |
| Jul-97 | 5608 |
| Aug-97 | 5871 |
| Sep-97 | 6138 |
| Oct-97 | 6663 |
| Nov-97 | 6954 |
| Dec-97 | 6684 |
| Jan-98 | 5928 |
| Feb-98 | 6110 |
| Mar-98 | 7579 |
| Apr-98 | 6947 |
| May-98 | 7069 |
| Jun-98 | 7926 |
| Jul-98 | 6839 |
| Aug-98 | 6403 |
| Sep-98 | 6199 |
| Oct-98 | 6524 |
| Nov-98 | 6643 |
| Dec-98 | 7372 |
| Jan-99 | 5678 |
| Feb-99 | 6585 |
| Mar-99 | 8454 |
| Apr-99 | 7176 |
| May-99 | 7543 |
| Jun-99 | 8071 |
| Jul-99 | 6923 |
| Aug-99 | 7360 |
| Sep-99 | 7169 |
| Oct-99 | 7266 |
| Nov-99 | 7933 |
| Dec-99 | 8193 |
| Jan-00 | 6132 |
| Feb-00 | 6668 |
| Mar-00 | 8138 |

|        |       |
|--------|-------|
| Apr-00 | 6431  |
| May-00 | 7525  |
| Jun-00 | 10016 |
| Jul-00 | 3840  |
| Aug-00 | 6434  |
| Sep-00 | 6140  |
| Oct-00 | 6008  |
| Nov-00 | 5905  |
| Dec-00 | 6377  |
| Jan-01 | 5622  |
| Feb-01 | 5677  |
| Mar-01 | 7174  |
| Apr-01 | 6518  |
| May-01 | 7897  |
| Jun-01 | 8215  |
| Jul-01 | 7573  |

ITEM 3

| Month  | AVERAGE        |            |
|--------|----------------|------------|
|        | DAILY SEARCHES | ALL TITLES |
|        | N              | N          |
| Jul-95 | 4528           | 2923       |
| Aug-95 | 4558           | 2947       |
| Sep-95 | 4474           | 2874       |
| Oct-95 | 4450           | 2906       |
| Nov-95 | 4565           | 2922       |
| Dec-95 | 4144           | 2646       |
| Jan-96 | 4218           | 2900       |
| Feb-96 | 4987           | 3205       |
| Mar-96 | 4885           | 3169       |
| Apr-96 | 4630           | 2941       |
| May-96 | 4729           | 3038       |
| Jun-96 | 4691           | 3119       |
| Jul-96 | 4317           | 2759       |
| Aug-96 | 4318           | 2770       |
| Sep-96 | 4486           | 2912       |
| Oct-96 | 4317           | 2868       |
| Nov-96 | 4419           | 2855       |
| Dec-96 | 3858           | 2580       |
| Jan-97 | 4533           | 2953       |
| Feb-97 | 4968           | 3209       |
| Mar-97 | 5177           | 3320       |
| Apr-97 | 4952           | 3184       |
| May-97 | 4787           | 3037       |
| Jun-97 | 4995           | 3132       |
| Jul-97 | 4722           | 2972       |
| Aug-97 | 4805           | 3051       |
| Sep-97 | 4545           | 2988       |
| Oct-97 | 4766           | 3194       |
| Nov-97 | 4388           | 2895       |
| Dec-97 | 4231           | 2684       |
| Jan-98 | 4413           | 2923       |
| Feb-98 | 4892           | 3228       |
| Mar-98 | 4989           | 3296       |
| Apr-98 | 4773           | 3155       |
| May-98 | 4879           | 3205       |
| Jun-98 | 5051           | 3323       |
| Jul-98 | 4431           | 2898       |
| Aug-98 | 4219           | 2821       |
| Sep-98 | 4318           | 2813       |
| Oct-98 | 4462           | 2900       |
| Nov-98 | 4742           | 2958       |
| Dec-98 | 4178           | 2683       |
| Jan-99 | 4085           | 2629       |
| Feb-99 | 4975           | 2647       |
| Mar-99 | 4960           | 3265       |
| Apr-99 | 5028           | 3234       |
| May-99 | 4975           | 3232       |
| Jun-99 | 4902           | 3128       |
| Jul-99 | 4685           | 3009       |
| Aug-99 | 4919           | 3118       |
| Sep-99 | 4708           | 3005       |

|        |      |      |
|--------|------|------|
| Oct-99 | 5055 | 3195 |
| Nov-99 | 5118 | 3247 |
| Dec-99 | 4458 | 2875 |
| Jan-00 | 5058 | 3244 |
| Feb-00 | 5284 | 3405 |
| Mar-00 | 5274 | 3336 |
| Apr-00 | 4981 | 3156 |
| May-00 | 4961 | 3148 |
| Jun-00 | 5091 | 3134 |
| Jul-00 | 4574 | 3061 |
| Aug-00 | 4484 | 2895 |
| Sep-00 | 4553 | 2938 |
| Oct-00 | 4527 | 2975 |
| Nov-00 | 4777 | 3121 |
| Dec-00 | 4217 | 2630 |
| Jan-01 | 4549 | 2962 |
| Feb-01 | 5325 | 3523 |
| Mar-01 | 5153 | 3318 |
| Apr-01 | 5425 | 3483 |
| May-01 | 5586 | 3581 |
| Jun-01 | 5596 | 3494 |
| Jul-01 | 5249 | 3402 |

ITEM 4

**MONTHLY TOTAL  
OF SUB-DIVISIONAL LOTS CREATED**

| Month  |      |
|--------|------|
| Jul-95 | 811  |
| Aug-95 | 973  |
| Sep-95 | 1127 |
| Oct-95 | 1151 |
| Nov-95 | 1704 |
| Dec-95 | 1128 |
| Jan-96 | 672  |
| Feb-96 | 1443 |
| Mar-96 | 808  |
| Apr-96 | 850  |
| May-96 | 1292 |
| Jun-96 | 833  |
| Jul-96 | 1206 |
| Aug-96 | 1295 |
| Sep-96 | 1110 |
| Oct-96 | 993  |
| Nov-96 | 1168 |
| Dec-96 | 647  |
| Jan-97 | 734  |
| Feb-97 | 1077 |
| Mar-97 | 987  |
| Apr-97 | 720  |
| May-97 | 1379 |
| Jun-97 | 1045 |
| Jul-97 | 956  |
| Aug-97 | 1013 |
| Sep-97 | 805  |
| Oct-97 | 1243 |
| Nov-97 | 1175 |
| Dec-97 | 1172 |
| Jan-98 | 963  |
| Feb-98 | 1006 |
| Mar-98 | 1036 |
| Apr-98 | 1018 |
| May-98 | 1428 |
| Jun-98 | 1423 |
| Jul-98 | 1244 |
| Aug-98 | 1260 |
| Sep-98 | 1217 |
| Oct-98 | 1407 |
| Nov-98 | 1167 |
| Dec-98 | 1087 |
| Jan-99 | 733  |
| Feb-99 | 1478 |
| Mar-99 | 1754 |
| Apr-99 | 1220 |
| May-99 | 1329 |

|        |      |
|--------|------|
| Jun-99 | 1468 |
| Jul-99 | 1365 |
| Aug-99 | 1371 |
| Sep-99 | 1340 |
| Oct-99 | 1465 |
| Nov-99 | 1754 |
| Dec-99 | 1663 |
| Jan-00 | 911  |
| Feb-00 | 920  |
| Mar-00 | 1325 |
| Apr-00 | 1223 |
| May-00 | 1498 |
| Jun-00 | 1469 |
| Jul-00 | 918  |
| Aug-00 | 1001 |
| Sep-00 | 925  |
| Oct-00 | 865  |
| Nov-00 | 1136 |
| Dec-00 | 609  |
| Jan-01 | 677  |
| Feb-01 | 1066 |
| Mar-01 | 561  |
| Apr-01 | 654  |
| May-01 | 1233 |
| Jun-01 | 1139 |
| Jul-01 | 1463 |

ITEM 5

**MONTHLY TOTAL  
OF STRATA LOTS CREATED**

| Month  |     |
|--------|-----|
| Jul-95 | 721 |
| Aug-95 | 705 |
| Sep-95 | 678 |
| Oct-95 | 603 |
| Nov-95 | 684 |
| Dec-95 | 703 |
| Jan-96 | 617 |
| Feb-96 | 595 |
| Mar-96 | 527 |
| Apr-96 | 452 |
| May-96 | 677 |
| Jun-96 | 728 |
| Jul-96 | 531 |
| Aug-96 | 602 |
| Sep-96 | 488 |
| Oct-96 | 638 |
| Nov-96 | 382 |
| Dec-96 | 696 |
| Jan-97 | 488 |
| Feb-97 | 491 |
| Mar-97 | 429 |
| Apr-97 | 605 |
| May-97 | 679 |
| Jun-97 | 540 |
| Jul-97 | 705 |
| Aug-97 | 457 |
| Sep-97 | 486 |
| Oct-97 | 639 |
| Nov-97 | 598 |
| Dec-97 | 525 |
| Jan-98 | 526 |
| Feb-98 | 620 |
| Mar-98 | 647 |
| Apr-98 | 452 |
| May-98 | 577 |
| Jun-98 | 661 |
| Jul-98 | 576 |
| Aug-98 | 523 |
| Sep-98 | 568 |
| Oct-98 | 514 |
| Nov-98 | 593 |
| Dec-98 | 532 |
| Jan-99 | 530 |
| Feb-99 | 569 |

|        |      |
|--------|------|
| Mar-99 | 643  |
| Apr-99 | 582  |
| May-99 | 696  |
| Jun-99 | 669  |
| Jul-99 | 623  |
| Aug-99 | 528  |
| Sep-99 | 607  |
| Oct-99 | 495  |
| Nov-99 | 639  |
| Dec-99 | 594  |
| Jan-00 | 495  |
| Feb-00 | 548  |
| Mar-00 | 620  |
| Apr-00 | 658  |
| May-00 | 1087 |
| Jun-00 | 1003 |
| Jul-00 | 649  |
| Aug-00 | 619  |
| Sep-00 | 680  |
| Oct-00 | 695  |
| Nov-00 | 636  |
| Dec-00 | 592  |
| Jan-01 | 567  |
| Feb-01 | 441  |
| Mar-01 | 743  |
| Apr-01 | 454  |
| May-01 | 861  |
| Jun-01 | 504  |
| Jul-01 | 478  |

ITEM 6 **MONTHLY TOTAL  
OF NEW LOTS CREATED**

| Month  | 1995 |
|--------|------|
| Jul-95 | 1532 |
| Aug-95 | 1678 |
| Sep-95 | 1730 |
| Oct-95 | 1829 |
| Nov-95 | 2388 |
| Dec-95 | 1831 |
| Jan-96 | 1289 |
| Feb-96 | 2038 |
| Mar-96 | 1335 |
| Apr-96 | 1302 |
| May-96 | 1969 |
| Jun-96 | 1561 |
| Jul-96 | 1737 |
| Aug-96 | 1897 |
| Sep-96 | 1598 |
| Oct-96 | 1631 |
| Nov-96 | 1550 |
| Dec-96 | 1343 |
| Jan-97 | 1222 |
| Feb-97 | 1568 |
| Mar-97 | 1416 |
| Apr-97 | 1325 |
| May-97 | 2058 |
| Jun-97 | 1585 |
| Jul-97 | 1661 |
| Aug-97 | 1470 |
| Sep-97 | 1291 |
| Oct-97 | 1882 |
| Nov-97 | 1773 |
| Dec-97 | 1697 |
| Jan-98 | 1489 |
| Feb-98 | 1626 |
| Mar-98 | 1683 |
| Apr-98 | 1470 |
| May-98 | 2005 |
| Jun-98 | 2084 |
| Jul-98 | 1820 |
| Aug-98 | 1783 |
| Sep-98 | 1785 |
| Oct-98 | 1921 |
| Nov-98 | 1760 |
| Dec-98 | 1619 |

|        |      |
|--------|------|
| Jan-99 | 1263 |
| Feb-99 | 2047 |
| Mar-99 | 2397 |
| Apr-99 | 1802 |
| May-99 | 2025 |
| Jun-99 | 2137 |
| Jul-99 | 1988 |
| Aug-99 | 1899 |
| Sep-99 | 1947 |
| Oct-99 | 1960 |
| Nov-99 | 2393 |
| Dec-99 | 2257 |
| Jan-00 | 1406 |
| Feb-00 | 1468 |
| Mar-00 | 1945 |
| Apr-00 | 1881 |
| May-00 | 2585 |
| Jun-00 | 2472 |
| Jul-00 | 1567 |
| Aug-00 | 1620 |
| Sep-00 | 1605 |
| Oct-00 | 1560 |
| Nov-00 | 1772 |
| Dec-00 | 1201 |
| Jan-01 | 1244 |
| Feb-01 | 1507 |
| Mar-01 | 1304 |
| Apr-01 | 1108 |
| May-01 | 2094 |
| Jun-01 | 1643 |
| Jul-01 | 1941 |

ITEM 7

**REGISTRATION TRANSACTION TIME  
2000/01 TARGETS**

Register a transaction against a Certificate of Title

Target 5.2 Da Average Days

| Month  | Days |     |
|--------|------|-----|
| Jan-97 | 5.60 | 5.2 |
| Feb-97 | 6.00 | 5.2 |
| Mar-97 | 5.10 | 5.2 |
| Apr-97 | 6.20 | 5.2 |
| May-97 | 5.10 | 5.2 |
| Jun-97 | 5.70 | 5.2 |
| Jul-97 | 5.90 | 5.2 |
| Aug-97 | 4.50 | 5.2 |
| Sep-97 | 5.30 | 5.2 |
| Oct-97 | 5.60 | 5.2 |
| Nov-97 | 5.10 | 5.2 |
| Dec-97 | 5.60 | 5.2 |
| Jan-98 | 5.50 | 5.2 |
| Feb-98 | 4.80 | 5.2 |
| Mar-98 | 5.20 | 5.2 |
| Apr-98 | 7.40 | 5.2 |
| May-98 | 7.20 | 5.2 |
| Jun-98 | 5.80 | 5.2 |
| Jul-98 | 5.10 | 5.2 |
| Aug-98 | 4.10 | 5.2 |
| Sep-98 | 3.73 | 5.2 |
| Oct-98 | 5.35 | 5.2 |
| Nov-98 | 4.99 | 5.2 |
| Dec-98 | 4.93 | 5.2 |
| Jan-99 | 7.56 | 5.2 |
| Feb-99 | 8.97 | 5.2 |
| Mar-99 | 9.48 | 5.2 |
| Apr-99 | 8.20 | 5.2 |
| May-99 | 5.29 | 5.2 |
| Jun-99 | 6.34 | 5.2 |
| Jul-99 | 7.56 | 5.2 |
| Aug-99 | 6.61 | 5.2 |
| Sep-99 | 6.23 | 5.2 |
| Oct-99 | 7.59 | 5.2 |
| Nov-99 | 5.80 | 5.2 |
| Dec-99 | 6.02 | 5.2 |
| Jan-00 | 5.58 | 5.2 |

|        |      |     |
|--------|------|-----|
| Feb-00 | 4.56 | 5.2 |
| Mar-00 | 5.77 | 5.2 |
| Apr-00 | 5.30 | 5.2 |
| May-00 | 5.87 | 5.2 |
| Jun-00 | 7.50 | 5.2 |
| Jul-00 | 6.74 | 5.2 |
| Aug-00 | 5.40 | 5.2 |
| Sep-00 | 5.43 | 5.2 |
| Oct-00 | 5.34 | 5.2 |
| Nov-00 | 4.68 | 5.2 |
| Dec-00 | 5.70 | 5.2 |
| Jan-01 | 4.90 | 5.2 |
| Feb-01 | 4.72 | 5.2 |
| Mar-01 | 6.48 | 5.2 |
| Apr-01 | 5.33 | 5.2 |
| May-01 | 5.43 | 5.2 |
| Jun-01 | 6.88 | 5.2 |
| Jul-01 | 8.35 | 5.2 |

**Register a Certificate of Title for large subdivisions**  
Target 5 Days

**ITEM 8**

| Month  | Days | Average Days |
|--------|------|--------------|
| Jan-97 | 5.60 | 5            |
| Feb-97 | 5.40 | 5            |
| Mar-97 | 4.90 | 5            |
| Apr-97 | 5.60 | 5            |
| May-97 | 5.40 | 5            |
| Jun-97 | 4.30 | 5            |
| Jul-97 | 5.60 | 5            |
| Aug-97 | 7.20 | 5            |
| Sep-97 | 4.70 | 5            |
| Oct-97 | 5.00 | 5            |
| Nov-97 | 4.00 | 5            |
| Dec-97 | 5.20 | 5            |
| Jan-98 | 5.10 | 5            |
| Feb-98 | 4.90 | 5            |
| Mar-98 | 5.00 | 5            |
| Apr-98 | 4.40 | 5            |
| May-98 | 5.20 | 5            |
| Jun-98 | 4.50 | 5            |
| Jul-98 | 5.40 | 5            |
| Aug-98 | 5.20 | 5            |
| Sep-98 | 5.50 | 5            |
| Oct-98 | 5.50 | 5            |
| Nov-98 | 5.00 | 5            |
| Dec-98 | 4.90 | 5            |
| Jan-99 | 6.50 | 5            |
| Feb-99 | 4.20 | 5            |
| Mar-99 | 4.20 | 5            |
| Apr-99 | 4.30 | 5            |
| May-99 | 4.50 | 5            |
| Jun-99 | 4.80 | 5            |
| Jul-99 | 4.70 | 5            |
| Aug-99 | 5.10 | 5            |
| Sep-99 | 5.10 | 5            |
| Oct-99 | 4.70 | 5            |
| Nov-99 | 4.40 | 5            |
| Dec-99 | 5.10 | 5            |
| Jan-00 | 6.30 | 5            |
| Feb-00 | 6.00 | 5            |
| Mar-00 | 5.50 | 5            |
| Apr-00 | 6.00 | 5            |
| May-00 | 4.60 | 5            |
| Jun-00 | 4.00 | 5            |
| Jul-00 | 5.00 | 5            |
| Aug-00 | 6.50 | 5            |
| Sep-00 | 4.60 | 5            |
| Oct-00 | 4.30 | 5            |
| Nov-00 | 4.80 | 5            |
| Dec-00 | 4.80 | 5            |
| Jan-01 | 6.40 | 5            |
| Feb-01 | 6.30 | 5            |
| Mar-01 | 6.50 | 5            |
| Apr-01 | 7.50 | 5            |

|        |      |   |
|--------|------|---|
| May-01 | 6.00 | 5 |
| Jun-01 | 7.80 | 6 |
| Jul-01 | 5.00 | 5 |

### Government Land Sales

|        |    |
|--------|----|
| Jan-97 | 40 |
| Feb-97 | 41 |
| Mar-97 | 44 |
| Apr-97 | 31 |
| May-97 | 37 |
| Jun-97 | 30 |
| Jul-97 | 35 |
| Aug-97 | 31 |
| Sep-97 | 55 |
| Oct-97 | 66 |
| Nov-97 | 44 |
| Dec-97 | 36 |
| Jan-98 | 33 |
| Feb-98 | 49 |
| Mar-98 | 34 |
| Apr-98 | 3  |
| May-98 | 5  |
| Jun-98 | 11 |
| Jul-98 | 14 |
| Aug-98 | 7  |
| Sep-98 | 9  |
| Oct-98 | 12 |
| Nov-98 | 14 |
| Dec-98 | 36 |
| Jan-99 | 17 |
| Feb-99 | 10 |
| Mar-99 | 13 |
| Apr-99 | 12 |
| May-99 | 12 |
| Jun-99 | 13 |
| Jul-99 | 5  |
| Aug-99 | 16 |
| Sep-99 | 13 |
| Oct-99 | 11 |
| Nov-99 | 9  |
| Dec-99 | 8  |
| Jan-00 | 13 |
| Feb-00 | 11 |
| Mar-00 | 4  |
| Apr-00 | 16 |
| May-00 | 9  |
| Jun-00 | 11 |
| Jul-00 | 2  |
| Aug-00 | 10 |
| Sep-00 | 15 |
| Oct-00 | 7  |
| Nov-00 | 13 |
| Dec-00 | 3  |
| Jan-01 | 19 |
| Feb-01 | 9  |
| Mar-01 | 21 |
| Apr-01 | 12 |
| May-01 | 13 |
| Jun-01 | 20 |
| Jul-01 | 16 |